

# Awash with savings

## ORGANISATIONS INVOLVED

Procter & Gamble Technical Centre, Newcastle upon Tyne  
WesChem, Redcar

## SUMMARY

After meeting at a NISP North East Quick Wins Workshop, Procter and Gamble and WesChem have developed a long-term arrangement that will see 200 tonnes of washing powder being diverted from landfill per year and annual cost savings of £10,000.

## BACKGROUND

At their Technical Centre in Newcastle upon Tyne, Procter and Gamble develop and test a wide range of washing powders and detergents for markets across the world. During the development and testing of these powders they are left with large quantities of raw material such as Sodium Sulphate and Sodium Carbonate along with other surfactants and bleaching agents. These materials had previously been treated as general waste and were being sent for disposal at local landfill sites at significant cost.

As well as recycling and reprocessing polymers, WesChem specialise in finding markets for redundant and surplus stocks of chemicals. After meeting Procter and Gamble at a NISP workshop, WesChem arranged to collect such surplus material from them on a monthly basis, and sell it on for use in other applications. With 50 tonnes diverted over the first 3 months, this arrangement will lead to an annual diversion of approximately 200 tonnes of material from landfill, along with significant cost savings to Procter and Gamble and additional sales being generated for WesChem.

## THE NISP CONNECTION

Procter and Gamble got talking to NISP member WesChem at a NISP North East Quick Wins Workshop in North Shields. By discussing each other's business requirements informally in person, they developed a good working relationship, and a business opportunity was quick to follow.

## ACHIEVEMENTS

- 200 tonnes of waste diverted from landfill per year
- £10,000 of cost savings for Procter and Gamble per year
- 317 tonnes of CO<sub>2</sub> emissions prevented per year through the reuse of this material
- 200 tonnes of virgin material saved per year

## CONTACT DETAILS

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